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## **Newsletter**

**March 2020**

**Down Ratley Glover**

**RAYMOND JAMES** | Exeter

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## COVID-19 and market update

As the COVID-19 situation develops at home and abroad we have taken responsible measures in accordance with Government guidelines to protect clients and family alike.

We have therefore suspended face to face client meetings until further notice. We will of course be contacting clients to arrange a telephone or video call as a suitable alternative to continue with our scheduled ongoing reviews.

We are all working remotely and visits to the office will be limited to a postal check every couple of days. If you are aware of any correspondence that may require urgent attention, then please advise by phone or email. Our office landline calls are being diverted to our mobiles, but there can be a slight delay in connection occasionally, so please keep on the line and it will be answered!

We have full capacity to monitor and manage your portfolios during this period of uncertainty. The March quarter rebalance has already been undertaken; a small margin of defensive assets that had made gains were sold in order to purchase heavily discounted growth assets. Of course, it is quite likely that growth assets may be discounted further in the coming weeks and we continue to keep a watchful eye on proceedings.

We are confident that you will see these measures as balanced and appropriate and we trust that you are also taking the necessary steps to protect your family and loved ones.

Please be reassured that we are totally committed and 100% resourced to continue to deliver the advice and support that we have always done and do not hesitate to contact us if you have any thoughts or concerns.

**Clive Down, Duncan Ratley, Martin Glover**  
**Branch Principals**  
**Telephone: 01395 548458**  
**1 Emperor Way, Exeter Business Park**  
**Exeter EX1 3QS**